

# JEFFERIES INDUSTRIALS CONFERENCE

SEPTEMBER 2025



### FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements that are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include all statements that are not historical statements of fact and those regarding our intent, belief or expectations for our business, operations, financial performance or financial condition in addition to statements regarding our expectations for the markets in which we operate, general business strategies, expected impacts from recently-announced organizational and leadership changes, the market potential of our brands, trends in the housing market, the potential impact of costs, including material and labor costs, the potential impact of inflation, expected capital spending, expected pension contributions or de-risking initiatives, the expected impact of acquisitions, dispositions and other strategic transactions, the anticipated impact of recently issued accounting standards on our financial statements, and other matters that are not historical in nature. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans," "outlook," "positioned," "confident," "opportunity," "focus," "on track" and similar expressions or future or conditional verbs such as "will," "should," "may," and "could" are generally forward-looking in nature and not historical facts. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is based on current expectations, estimates, assumptions and projections of our management about our industry, business and future financial results, available at the time this presentation is issued.

Although we believe that these statements are based on reasonable assumptions, they are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those indicated in such statements, including but not limited to: (i) our reliance on the North American and Chinese home improvement, repair and remodel and new home construction activity levels, (ii) the housing market, downward changes in the general economy, unfavorable interest rates or other business conditions, (iii) the competitive nature of consumer and trade brand businesses, (iv) our ability to execute on our strategic plans and the effectiveness of our strategies in the face of business competition, (v) our reliance on key customers and suppliers, including wholesale distributors and dealers and retailers, (vi) risks relating to rapidly evolving technological change, (vii) risks associated with our ability to improve organizational productivity and global supply chain efficiency and flexibility, (viii) risks associated with global commodity and energy availability and price volatility, as well as the possibility of sustained inflation, (ix) delays or outages in our information technology systems or computer networks or breaches of our information technology systems or other cybersecurity incidents, (x) risks associated with doing business globally, including changes in trade-related tariffs (including recent U.S. tariffs announced or imposed on China, Canada, Mexico and other countries and any reciprocal actions taken by such countries) and risks with uncertain trade environments, (xi) risks associated with the disruption of operations, including as a result of severe weather events, (xii) our inability to obtain raw materials and finished goods in a timely and cost-effective manner, (xiii) risks associated with strategic acquisitions, divestitures and joint ventures, including difficulties integrating acquired companies and the inability to achieve the expected financial results and benefits of transactions, (xiv) impairments in the carrying value of goodwill or other acquired intangible assets, (xv) risks of increases in our defined benefit-related costs and funding requirements, (xvi) our ability to attract and retain qualified personnel and other labor constraints, (xvii) the effect of climate change and the impact of related changes in government regulations and consumer preferences, (xviii) risks associated with environmental, social and governance matters, (xix) potential liabilities and costs from claims and litigation, (xx) changes in government and industry regulatory standards, (xxi) future tax law changes or the interpretation of existing tax laws, and (xxii) our ability to secure and protect our intellectual property rights, and the other factors discussed in our securities filings, including in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 28, 2024, filed with the Securities and Exchange Commission. The forward-looking statements included in this presentation are made as of the date hereof, and except as required by law, we undertake no obligation to, and expressly disclaim any such obligation to, update, amend or clarify any forward-looking statements to reflect events, new information or circumstances occurring after the date of this presentation.

### **RECONCILIATION STATEMENT**

This presentation includes measures not derived in accordance with generally accepted accounting principles ("GAAP"), such as earnings per share before charges/gains, operating income before charges/gains, operating margin before charges/gains, EBITDA before charges/gains, net debt to EBITDA before charges/gains, and sales excluding the impact of China sales. These non-GAAP measures should not be considered in isolation or as a substitute for any measure derived in accordance with GAAP and may also be inconsistent with similar measures presented by other companies. Reconciliations of these measures to the applicable most closely comparable GAAP measures, and reasons for the Company's use of these measures, are attached as an appendix hereto.



# FORTUNE BRANDS INNOVATIONS: A BRAND, INNOVATION AND CHANNEL LEADER

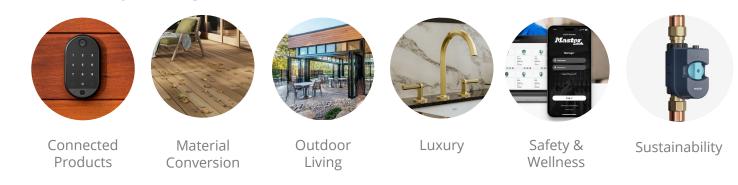
### Operates in **attractive categories**:







## Powered by **strong secular tailwinds**



## **Leading brands across our segments**



And driven by our **Fortune Brands Advantage** Capabilities

Purpose-driven: We Elevate Every Life by Transforming Spaces into Havens



# FORTUNE BRANDS INNOVATIONS AT A GLANCE

TOTAL COMPANY FY 2024 Net Sales \$4.6 Billion Operating Income<sup>1</sup> / Margin<sup>1</sup> \$780.6 Million / 16.9% **EBITDA**<sup>1</sup> / Margin<sup>1</sup> **\$955.9** Million / 20.7%

### **WATER**

2024 Net Sales

\$2,565 Million

2024 Operating Income<sup>1</sup> / Margin<sup>1</sup>

\$603.8 Million / 23.5%

2024 EBITDA1 / Margin1

\$684.9 Million / 26.7%









**AQUALISA** 

### **OUTDOORS**

2024 Net Sales

\$1,350 Million

2024 Operating Income<sup>1</sup> / Margin<sup>1</sup>

\$218.0 Million / 16.1%

2024 EBITDA<sup>1</sup> / Margin<sup>1</sup>

\$288.8 Million / 21.4%

THERMA TRU

LARSON



**FYPON** 

SOLAR INNOVATIONS

### **SECURITY**

2024 Net Sales

\$694 Million

2024 Operating Income<sup>1</sup> / Margin<sup>1</sup>

\$111.9 Million / 16.1%

2024 EBITDA<sup>1</sup> / Margin<sup>1</sup>

\$126.5 Million / 18.2%







<sup>1</sup> Operating income, operating margin, EBITDA, and EBITDA margin results are on a before charges/gains basis. Operating income before charges/gains, operating margin before charges/gains, EBITDA before charges/gain, and EBITDA margin before charges/gains are non-GAAP financial measures. Please see the appendix hereto for reconciliations to their most closely related GAAP financial measures.



# DIVERSE GLOBAL FOOTPRINT AND SUPPLY CHAIN EXCELLENCE

**Global company with large North American** operational footprint and North American-focused supply chain

### **Our Supply Chain**

- Leveraging our global scale to strengthen our business and continue to meet demand for our products
- Investing in automation, machine learning and artificial intelligence to deliver data driven insights and improve agility
- Robust North America-focused supply chain with reduced reliance on China, allowing us to swiftly adapt to tariffs and other disruptions











### **FBIN Locations Key**

- Manufacturing plants Distribution centers
- Digital-focused office ★ HQ



# CONNECTED AND DIGITAL PRODUCTS, A SUPERCHARGED GROWTH OPPORTUNITY

### **Large Market Opportunity**

- \$100 billion potential market for smart safety & security and energy & water control by 20301
- We estimate **\$15 billion** in insurance claims paid annually for water-related incidents<sup>2</sup>, of which a significant amount are tied to leaks<sup>3</sup>

### **Uniquely Positioned to Capture Growth**

- Leading, trusted brands to attract consumers and pros
- Deep **channel relationships** with key commercial and insurance channel partners
- Well-established patents and proprietary technology with **meaningful innovation** capabilities

### **Attractive Growth Profile**

- Approximately 5 million active users as of Q2 2025
- Expect annualized sales approaching \$300 million by end of 2025
- Targeting approximately \$1 billion in connected and digital product sales by 2030

<sup>&</sup>lt;sup>3</sup> Non-Weather Water Claims









<sup>&</sup>lt;sup>1</sup> External source: Fortune Business Insights

<sup>&</sup>lt;sup>2</sup> Internal Company estimate based on information from sources such as the Insurance Information Institute and the U.S. Census Bureau

# SUCCESSFULLY EXECUTING MULTI-YEAR TRANSFORMATION



### Redefined the Portfolio

- Focused on high-growth segments driven by brands and innovation
- Accelerated digital transformation and expanded luxury portfolio
- Spun off MasterBrand Cabinets and acquired Emtek and U.S. and Canadian Yale and August residential smart locks business



### **Created Business Unit-Led Organization**

- Supported by best-in-class Centers of Excellence
- Allows us to prioritize and deploy resources to best opportunities
- Leverages world-class talent and capabilities across the organization



### **Accelerating Execution and Growth**

- Simplified leadership structure with highly engaged and aligned team
- Transition to unified headquarters campus in Chicago area
- Increasing agility and fostering increased collaboration



# LONG-TERM OUTLOOK REMAINS ATTRACTIVE

While consumer sentiment is impacting near-term demand, fundamentals point to pent-up demand.

4.5 million

as of 2022 1

AGED HOUSING STOCK
40 years

Median age of owner-occupied housing <sup>2</sup>

AGGREGATE HOME EQUITY \$35 trillion

77% increase since 2019 <sup>3</sup>





# CAPITAL ALLOCATION PRIORITIES – INVESTING FOR GROWTH WITH ATTRACTIVE RETURNS

ORGANIC GROWTH

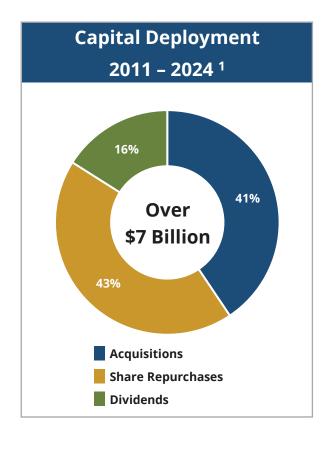
- Brand, Innovation, and Channel investments
- Investments in digital factory and connected products
- High-returning CapEx investments

TARGETED M&A

- Acute focus on supercharged categories
- Create value via channel and supply chain synergies
- Enhanced capabilities allowing for faster integration and synergies

CAPITAL RETURN

- Quarterly dividend payments
- Opportunistic share repurchases



<sup>&</sup>lt;sup>1</sup> Excludes M&A relating to former cabinets business; capital deployed on share repurchases and dividends includes adjustment for cabinets spin-off.



# STRONG BALANCE SHEET

Balance Sheet (\$M)				
As of June 28, 2025				
Cash	\$235			
Senior Notes	\$2,175			
Commercial Paper	\$637			
Total Debt	\$2,812			
Net Debt <sup>1</sup>	\$2,578			
LTM EBITDA <sup>2</sup>	\$916			
Net Debt to EBITDA <sup>2</sup>	2.8x			

- No Senior Notes maturities until 2029
- Weighted average interest rate on outstanding debt of 4.45%
- 78% of outstanding debt is fixed rate
- Targeting net debt to EBITDA<sup>2</sup> under 2.5x by YE 2025

<sup>&</sup>lt;sup>2</sup> EBITDA results are on a before charges/gains basis. EBITDA before charges/gains, and net debt to EBITDA before charges/gains results are non-GAAP financial measures. Please see the appendix hereto for reconciliations to their most closely related GAAP financial measures and for detail on why the Company is unable to provide a reconciliation to the most comparable GAAP financial measure for forward-looking net debt to EBITDA.



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<sup>&</sup>lt;sup>1</sup> Numbers may vary from previously stated metrics due to rounding.

# **SECOND QUARTER 2025 HIGHLIGHTS**

### Water



- Significantly outperformed core North American market
- Moen won new business and commitments with several large, national builders
- Moen Chateau refresh
- Strength in House of Rohl

## Outdoors



- Launched Manifest
   Collective
- Strength in Therma-Tru, with strong performance in retail and wholesale
- Commerce Dept announced countervailing subsidy duties on Chinese imports
- Completed the first phase of our Larson Perfect Aisle

# Security



- Launched "Master It" brand campaign
- Significant improvements in website traffic
- Focused on execution, and already seeing improvement in the important back-toschool category

# **Digital**





- We are on track to deliver significant year-over-year growth in 2025
- Launched Yale Smart Lock with Matter, designed for Google Home
- Flo pipeline very robust
- Focused on accelerating our digital portfolio

On track to fully offset anticipated 2025 tariff impacts

Continuing to invest in strategic priorities with a focus on everyday great execution, cost discipline and operational excellence

Updated FY 2025 earnings per share guidance<sup>1</sup> of \$3.75 to \$3.95



# Q2 2025: SOLID EXECUTION IN A DYNAMIC ENVIRONMENT

# **Total Company Results**

**Sales:** \$1.2 billion ↓ 3%

**Sales Excluding China¹:** ↓ **1%** 

Operating Income<sup>1</sup>: \$199.0 million \( \) 8%

Operating Margin¹: 16.5% ↓ 90 bps

Earnings Per Share¹: \$1.00 ↓ 14%

### Water

Sales: \$647 million ↓ 2%

Sales Excluding China¹: ↑ 2%

Operating Income¹: \$165.5 million ↑ 8%

Operating Margin¹: 25.6% ↑ 230 bps

### **Outdoors**

Sales: \$379 million ↓ 3%

Operating Income¹: \$48.6 million ↓ 23%

Operating Margin¹: 12.8% ↓ 350 bps

# **Security**

**Sales: \$177.6 million** ↓ **7%** 

Operating Income¹: \$26.3 million ↓ 27%

Operating Margin¹: 14.8% ↓ 410 bps



<sup>&</sup>lt;sup>1</sup> Operating income, operating margin, and earnings per share results are on a before charges/gains basis and are compared to Q2 of 2024. Operating income before charges/gains, operating margin before charges/gains, sales excluding China and earnings per share before charges/gains are non-GAAP financial measures. Please see the appendix hereto for reconciliations to their most closely related GAAP financial measures.

# **APPENDIX**



# **FAVORABLE INDUSTRY DYNAMICS FOR** THERMA-TRU

## **Background**

- The American Fiberglass Door Coalition filed an anti-dumping and countervailing duties petition with the Department of Commerce and International Trade Commission in March 2025
- Seeks to level the playing field relative to imported Chinese fiberglass door panels which benefit from subsidy programs by the Chinese government and unfair price dumping practices

### Milestone

- preliminary countervailing subsidy duties that would vary by Chinese producer

## **Expected Benefit for Therma-Tru**

- Important differentiator as channel inventories of imported doors decline due to the countervailing subsidy duties





# MOEN BRAND BENEFITS FROM CONSUMER TRUST





Moen received the highest numerical score in the proprietary Lifestory Research 2025 America's Most Trusted® Faucet study.

Study results are based on the experiences and perceptions of people surveyed.

Your experiences may vary. Visit www.lifestoryresearch.com.







# FORTUNE BRANDS INNOVATIONS, INC. GAAP OPERATING INCOME TO OPERATING INCOME BEFORE CHARGES/GAINS AND SEGMENT EDITON DEFODE CHADGES/GAINS

n millions) <i>Inaudited)</i>	Fifty-Two Weeks Ended		
orradarced)	Decen	nber 28, 2024	
WATER			
Operating Income	\$	595.	
Restructuring charges		5.9	
Other charges/(gains)			
Cost of products sold		2.	
Amortization of inventory step-up (b)		0.3	
Operating income before charges/gains (a)  Depreciation (k)	\$	603.i 41.i	
Amortization		39.	
Segment EBITDA before charges/gains (i)	\$	684.9	
OUTDOORS			
Operating Income	\$	198.0	
Restructuring charges		5.0	
Other charges/(gains)			
Cost of products sold		14.	
Selling, general and administrative expenses		0	
Operating income before charges/gains (a)	\$	218.	
Depreciation (k)		40.8	
Amortization		30.0	
Segment EBITDA before charges/gains (i)	\$	288.8	
SECURITY	<u> </u>		
Operating Income	\$	100.4	
Restructuring charges		3.8	
Other charges/(gains)			
Cost of products sold		7.7	
Operating income before charges/gains (a)	\$	111.9	
Depreciation <sup>(k)</sup>		11.0	
Amortization		3.6	
Segment EBITDA before charges/gains (1)	\$	126.	
TOTAL COMPANY			
Operating Income	\$	737.9	
Restructuring charges		16.2	
Other charges/(gains)			
Cost of products sold		25.	
Selling, general and administrative expenses		0.8	
ASSA transaction expenses (c)		0.	
Amortization of inventory step-up (b)		0.	
Operating income before charges/gains (a)	\$	780.	

(a) (b) (c) (i) (k) For definitions of Non-GAAP measures, see Definitions of Terms page



# FORTUNE BRANDS INNOVATIONS, INC. GAAP OPERATING MARGIN TO OPERATING MARGIN BEFORE CHARGES/GAINS AND **SEGMENT EBITDA MARGIN BEFORE CHARGES/GAINS**

naudited)	Fifty-Two Weeks Ended
	December 28, 2024
WATER	
Operating margin	23.2%
Restructuring charges	0.2%
Other charges/(gains)	
Cost of products sold	0.1%
Amortization of inventory step-up (b)	0.0%
Operating margin before charges/gains (d)	23.5%
Depreciation (k)	1.6%
Amortization	1.5%
Segment EBITDA margin before charges/gains <sup>(j)</sup>	26.7%
OUTDOORS	
Operating margin	14.7%
Restructuring charges	0.4%
Other charges/(gains)	
Cost of products sold	1.0%
Operating margin before charges/gains (d)	16.1%
Depreciation (k)	3.0%
Amortization	2.2%
Segment EBITDA margin before charges/gains <sup>(j)</sup>	21.4%
SECURITY	
Operating margin	14.5%
Restructuring charges	0.5%
Other charges/(gains)	
Cost of products sold	1.2%
Operating margin before charges/gains (d)	16.1%
Depreciation (k)	1.6%
Amortization	0.5%
Segment EBITDA margin before charges/gains <sup>(j)</sup>	18.2%
TOTAL COMPANY	
TOTAL COMPANY	40.00
Operating margin	16.0%
Restructuring charges	0.49
Other charges/(gains)	0.50
Cost of products sold	0.5%
Selling, general and administrative expenses ASSA transaction expenses (c)	
	0.0%
Amortization of inventory step-up (b)	0.09
Operating margin before charges/gains (d)	16.9

(b) (c) (d) (j) (k) For definitions of Non-GAAP measures, see Definitions of Terms page



### FORTUNE BRANDS INNOVATIONS, INC. NET SALES

(In millions) (Unaudited)

Fifty-Two Weeks Ended
December 28, 2024

Net sales

Water Outdoors Security

Total net sales

\$ 2,564.6 1,350.1 694.3 \$ 4,609.0

# RECONCILIATION OF INCOME FROM CONTINUING OPERATIONS, NET OF TAX TO EBITDA BEFORE CHARGES/GAINS AND EBITDA MARGIN BEFORE CHARGES/GAINS

471.9

(In millions) (Unaudited)

Fifty-Two Weeks Ended
December 28, 2024

### **TOTAL COMPANY**

Income from continuing operations, net of tax

Depreciation <sup>(k)</sup>
Amortization of intangible assets
Restructuring charges
Other charges/(gains)
ASSA transaction expenses <sup>(c)</sup>
Amortization of inventory step-up <sup>(b)</sup>
Interest expense
Defined benefit plan actuarial losses/(gains)
Income taxes

EBITDA before charges/gains <sup>(g)</sup>

\$ 95.5
73.1
16.2
25.8
0.4
0.3
120.5
18.6
133.6
\$ 955.9

EBITDA margin before charges/gains (h)

20.7%

(b) (c) (g) (h) (k) For definitions of Non-GAAP measures, see Definitions of Terms page



# FORTUNE BRANDS INNOVATIONS, INC. GAAP OPERATING INCOME TO OPERATING INCOME BEFORE CHARGES/GAINS

(In millions) (Unaudited)

#### WATER

#### Operating income

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

Operating income before charges/(gains) (a)

#### . .

## OUTDOORS Operating income

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

#### Operating income before charges/(gains) (a)

#### SECURITY

#### Operating income

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

#### Operating income before charges/(gains) (a)

#### **TOTAL COMPANY**

#### Operating income

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

ASSA transaction expenses (c)

Operating income before charges/(gains) (a)

	Thirteen Weeks Ended				
	June 28, 2025	Jun	e 29, 2024	\$ Change	% Change
(	\$ 156.0	\$	150.9	\$ 5.1	3
	6.3		1.1	5.2	473
	-		1.4	(1.4)	(100)
	3.2			`ຊ ລ໌	100

153.4 \$

12.1

165.5

\$	42.1	\$	51.8	\$	(9.7)	(19)
	2.1		2.1		-	-
	0.2		9.4		(9.2)	(98)
	4.2		-		4.2	100
¢	48.6	Э	63.3	Ą	(14.7)	(23)

\$ 22.7	\$ 34.4	\$ (11.7)	(34)
1.8	0.6	1.2	200
0.4	1.2	(8.0)	(67)
1.4	-	1.4	100
\$ 26.3	\$ 36.2	\$ (9.9)	(27)

\$ 171.6	\$ 199.1	\$ (27.5)	(14)
13.7	3.9	9.8	251
0.6	12.0	(11.4)	
13.1	-	13.1	100
-	0.9	(0.9)	(100)
\$ 199.0	\$ 215.9	\$ (16.9)	(8)

# FORTUNE BRANDS INNOVATIONS, INC. GAAP OPERATING MARGIN TO OPERATING MARGIN BEFORE CHARGES/GAINS

(Unaudited)

#### WATER

#### Operating margin

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

Before charges/(gains) operating margin (d)

#### **OUTDOORS**

#### Operating margin

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

Before charges/(gains) operating margin (d)

#### SECURITY

#### Operating margin

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

Before charges/(gains) operating margin <sup>(d)</sup>

#### **TOTAL COMPANY**

#### Operating margin

Restructuring charges

Other charges/(gains)

Cost of products sold

Selling, general and administrative expenses

ASSA transaction expenses (c)

Before charges/(gains) operating margin (d)

Thirteen W						
June 28, 2025	June 28, 2025 June 29, 2024					

24.1%	22.9%	120 bps
1.0%	0.2%	
-	0.2%	
0.5%	-	
25.6%	23.3%	230 hps

11.1%	13.3%	(220) bps
0.6%	0.5%	
0.1%	2.5%	
1.0%	-	
12.8%	16.3%	(350) hps
1.0% 12.8%	- 16.3%	(350) bps

12.8%	18.0%	(520) bps
1.0%	0.3%	
0.2%	0.6%	
0.8%	-	
14.8%	18.9%	(410) bps

14.3%	16.1%	(180) bps
1.1%	0.3%	
-	1.0%	
1.1%	-	
-	0.1%	
16.5%	17.4%	(90) bps

(a) (c) For definitions of Non-GAAP measures, see Definitions of Terms page

(c) (d) For definitions of Non-GAAP measures, see Definitions of Terms page



# FORTUNE BRANDS INNOVATIONS, INC. RECONCILIATION OF DILUTED EPS FROM CONTINUING OPERATIONS BEFORE CHARGES/GAINS (Unaudited)

For the thirteen weeks ended June 28, 2025, the diluted EPS before charges/(gains) is calculated as income from continuing operations on a diluted pershare basis, excluding \$13.7 million (\$12.7 million after tax or \$0.10 per diluted share) of restructuring charges and \$13.7 million (\$8.1 million after tax or \$0.07 per diluted share) of other charges/(gains).

For the thirteen weeks ended June 29, 2024, the diluted EPS before charges/(gains) is calculated as income from continuing operations on a diluted pershare basis, excluding \$3.9 million (\$3.0 million after tax or \$0.02 per diluted share) of restructuring charges and \$12.0 million (\$9.8 million after tax or \$0.08 per diluted share) of other charges/(gains).

Thirteen Weeks Ended		
June 28, 2025	June 29, 2024	% Change

Earnings per common share (EPS) - Diluted Diluted EPS from continuing operations (GAAP)

Restructuring charges Other charges/(gains)

Diluted EPS from continuing operations before charges/(gains) (f)

\$ 0.83	\$ 1.06	(22)
0.10	0.02	400
0.07	0.08	(13)
\$ 1.00	\$ 1.16	(14)

(f) For definitions of Non-GAAP measures, see Definitions of Terms page



# FORTUNE BRANDS INNOVATIONS, INC. RECONCILIATION OF GAAP NET SALES TO NET SALES EXCLUDING THE IMPACT OF CHINA SALES

(Unaudited)

Water
Percentage change in net sales (GAAP)
Excluding China sales
Net sales excluding impact of China

Total Company
Percentage change in net sales (GAAP)
Excluding China sales
Net sales excluding impact of China

Thirteen Weeks Ended June 28, 2025 vs Thirteen Weeks Ended		
June 29, 2024		
% Change		

(2%)
4%
2%

Thirteen Weeks Ended June 28, 2025 vs Thirteen Weeks Ended		
June 29, 2024		
% Change		

(3%)
2%
(1%)

Net sales excluding the impact of China sales is net sales derived in accordance with GAAP excluding the impact of China sales. Management uses this measure to evaluate the overall performance of its segments and believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company and its reportable segments from period to period. This measure may be inconsistent with similar measures presented by other companies.



# FORTUNE BRANDS INNOVATIONS, INC. CALCULATION OF NET DEBT-TO-EBITDA BEFORE CHARGES/GAINS RATIO

(In millions) (Unaudited)

As of	June	28,	2025
-------	------	-----	------

 Total debt \*
 \$ 2,812.3

 Less:
 \$ 234.7

 Cash and cash equivalents
 234.7

 Net debt (1)
 \$ 2,577.6

### For the fifty-two weeks ended June 28, 2025

EBITDA before charges/gains (2) (8) \$ 916.0

Net debt-to-EBITDA before charges/gains ratio (1/2) 2.8

<sup>\*</sup> Amounts are per the Unaudited Condensed Consolidated Balance Sheet as of June 28, 2025.

Twenty-Six Weeks	Twenty-Six Weeks	
Ended	Ended	Fifty-Two Weeks Ended
December 28, 2024	June 28, 2025	June 28, 2025

### **TOTAL COMPANY**

Income from continuing operations, net of tax \$ 241.7 \$ 151.6 \$

Depreciation (I)
Amortization of intangible assets
Restructuring charges
Other charges/(gains)
ASSA transaction expenses (c)
Interest expense
Defined benefit plan actuarial losses/(gains)
Income taxes

48.6	\$ 49.7	\$ 98.3
37.1	37.0	74.1
9.5	38.5	48.0
4.6	27.8	32.4
(0.1)	-	(0.1)
58.1	59.8	117.9
18.6	-	18.6
68.1	65.4	133.5
	37.1 9.5 4.6 (0.1) 58.1 18.6	37.1 37.0 9.5 38.5 4.6 27.8 (0.1) - 58.1 59.8 18.6 -

393.3

EBITDA before charges/gains (g)

\$ 486.2	¢	420.9	¢ 016.0
Φ 400.2	Ф	429.0	φ 910.0

(c) (g) (l) For definitions of Non-GAAP measures, see Definitions of Terms page



### **DEFINITIONS OF TERMS: NON-GAAP MEASURES**

- a) Operating income (loss) before charges/gains is calculated as operating income derived in accordance with GAAP, excluding restructuring and other charges/gains. Operating income (loss) before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by the Company and its business segments. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company from period to period. This measure may be inconsistent with similar measures presented by other companies.
- b) For the fifty-two weeks ended December 28, 2024, the amortization of inventory step-up associated with the acquisition of the ASSA business was \$0.3 million for the Water segment.
- c) Total Company other charges also include expenditures at Corporate of \$0.9 million for the thirteen weeks ended June 29, 2024 and \$0.4 million in the fifty-two weeks ended December 28, 2024, for external banking, legal, accounting, and other similar services directly related to our ASSA transaction.
- d) Operating margin is calculated as the operating income in accordance with GAAP, divided by the GAAP net sales. The operating margin before charges/gains is calculated as the operating income, excluding restructuring and other charges/gains, divided by the GAAP net sales. The operating margin before charges/gains is not a measure derived in accordance with GAAP. Management uses this measure to evaluate the returns generated by the Company and its business segments. Management believes that this measure provides investors with helpful supplemental information about the Company's underlying performance from period to period. However, this measure may not be consistent with similar measures presented by other companies.
- e) For forward-looking non-GAAP measures (as used in this presentation, EPS before charges/gains, and net debt to EBITDA before charges/gains), the Company is unable to provide a reconciliation to the most comparable GAAP financial measure because the information needed to reconcile the non-GAAP financial measure to the GAAP financial measure is unavailable due to the inherent difficulty of forecasting the timing and / or amount of various items that have not yet occurred, including the high variability and low visibility with respect to gains and losses associated with our defined benefit plans and restructuring and other charges, which are excluded from EPS before charges/gains and net debt to EBITDA before charges/gains. Additionally, estimating such GAAP measures and providing a meaningful reconciliation consistent with the Company's accounting policies for future periods requires a level of precision that is unavailable for these future periods and cannot be accomplished without unreasonable effort. Forward-looking non-GAAP measures are estimated consistent with the relevant definitions and assumptions.
- f) Diluted earnings per share from continuing operations before charges/(gains) is calculated as income from continuing operations on a diluted per-share basis, excluding restructuring and other charges/(gains). This measure is not in accordance with GAAP. Management uses this measure to evaluate the Company's overall performance and believes it provides investors with helpful supplemental information about the Company's underlying performance from period to period. However, this measure may not be consistent with similar measures presented by other companies.
- g) Consolidated EBITDA before charges/gains is calculated as income from continuing operations, net of tax in accordance with GAAP, excluding depreciation, amortization of intangible assets, restructuring and other charges/gains, interest expense and income taxes. Consolidated EBITDA before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated by the Company. Management believes this measure provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions and repay debt and related interest. This measure may be inconsistent with similar measures presented by other companies.



### **DEFINITIONS OF TERMS: NON-GAAP MEASURES**

- h) Consolidated EBITDA margin before charges/gains is calculated as income from continuing operations, net of tax in accordance with GAAP, excluding depreciation, amortization of intangible assets, restructuring and other charges/gains, interest expense and income taxes divided by GAAP net sales. Consolidated EBITDA margin before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated by the Company. Management believes this measure provides investors with helpful supplemental information about the Company's ability to fund internal growth, make acquisitions and repay debt and related interest. This measure may be inconsistent with similar measures presented by other companies.
- i) Segment EBITDA before charges/gains is calculated as segment operating income derived in accordance with GAAP, excluding depreciation, amortization of intangible assets, and restructuring and other charges/gains. Segment EBITDA before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated at the segment level. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company's business segments from period to period. This measure may be inconsistent with similar measures presented by other companies.
- j) Segment EBITDA margin before charges/gains is calculated as operating income derived in accordance with GAAP, excluding depreciation, amortization of intangible assets, and restructuring and other charges/gains divided by GAAP net sales. Segment EBITDA margin before charges/gains is a measure not derived in accordance with GAAP. Management uses this measure to assess returns generated at the segment level. Management believes this measure provides investors with helpful supplemental information regarding the underlying performance of the Company's business segments from period to period. This measure may be inconsistent with similar measures presented by other companies.
- k) For the fifty-two weeks ended December 28, 2024, depreciation excludes accelerated depreciation expense of \$2.5 million for the Water segment, \$13.5 million for the Outdoors segment, \$9.0 million for the Security segment, and \$25.0 million for the total Company. Accelerated depreciation is included within other charges/gains.
- Depreciation excludes accelerated depreciation expense of \$15.8 million for the twenty-six weeks ended June 28, 2025, and \$6.6 million for the twenty-six weeks ended December 28, 2024. Accelerated depreciation is included in other charges/gains.



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